[3]

SARDAR PATEL UNIVERSITY

B.Com(Hon.)(3 Years) November 2017 Examination , Semester - Three

Subject: Materials and Production Management, Subject Code: UB03CCOH01

Date & Day: 05/12/2017, Tuesday Time: 18-00 AM TO 12-00 PM

Marks: 60

Note: Figures to the indicate marks.

Q.1 Define materials management and explain its importance & scope. (15)

OR

- Q.1 Discuss need and factors affecting materials planning. (15)
- Q.2 Define purchasing and explain the objectives and principles of purchasing. (15)

OR

- · Q.2 Narrate: Methods of Purchasing. (15)
  - Q.3 Give meaning of productic n management and explain its importance and scope. (15)

OR

- Q.3 Explain types of production processes. (Intermittent and Continuous). (15)
- Q.4 Give meaning of plant location and explain the factors affecting plant location. (15)

OR

Q.4Discuss types of plant layout. (15)

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SEAT No.\_

[3]

# SARDAR PATEL UNIVERSITY

S.Y.B.Com – Hon. (IA/CBI) Examination, Semester – III

Wednesday, 22<sup>nd</sup> November 2017

Essentials of Cost Accounting (UB03CCOH02)

Total Marks: 60

		;			· Stat High	
Q-1(A) Q-1(B)	and a mining. Dioddoo advantages of cost accounting					
	statement? Give reason	s to support y	our answer.			(07)
0.4(4)	Prince the second secon		OR	•		
Q-1(A)	Differentiate between Co	ost Accounting	g and Financial Accounting.		:	(08)
Q-1 (B)	Write short note on;	,	•			(07)
	1) Cost unit and Cost ce					(,
	2) Fixed Cost and Varia	ble cost				
Q-2	Dronoro cost shoot from	41 £-11 ·				
Q-2	Prepare cost sheet from	the following				(15)
	Raw material purchased Freight-	-	Rs. 1, 20,000			
	=		Rs. 10,000			
	Direct wages - Direct expenses-		Rs. 35,000			
	Factory Overheads -		Rs. 25,000		•	5
		; !vo nunemas = =	20% of prime cost			
	General and administrati Selling and distribution e	ve expenses-				
	Profit -	xpenses -	5% of production cost	•		
		ening stock (F	20% on sales	`		
	Raw material	15,000 (F	, , , , , , , , , , , , , , , , , , , ,	S.)		
	Work in progress	17,500	20,000	•	•	
	Finished goods	20,000	24,000 37,500	•		1
	The state of the s	20,000	27,500 <b>O</b> R			
Q-2	The following data are av	ailable for 20				(4.5)
	Production		000 units			(15)
		5 5 7 .	Rs.			
	Material Consumption		75,000			·
	Direct Wages		50,000		•	
	Variable production ove	rheads	1,00,000			:
	Fixed Office Overheads	f.	2,00,000			
	Variable Selling overhea	ads	75,000			
	Selling Price per unit		12			
	It is expected that in 2017					
	(a) Production will be 1, 0					
	(b) Prices of materials wil				i.	
	(c) Variable selling overhe	ead and fixed	expenses will rise by 25% and	l Rs. 25,000, resp	ectively.	
	What would be the cost p	er unit and se	lling price in 2017, if it is desire	ed to maintain the	same rate o	f
	profit on sales as in 2016	?				
						•

Q-3(A) Write note on:

1) Economic Order Quantity

2) ABC Analysis

Q-3(B) A component is used as follows:

Reordering quantity - 1,200 units

Reordering period - 2 to 4 weeks

Normal usage - 300 units per week each.

Minimum usage - 150 units per week each

Maximum usage - 450 units per week each

You are required to calculate the following: (a) Reordering level (b) Maximum level (c) Minimum level (d) Average stood level.

OR

Q-3(A) Write note on:

1) Labour turn over and its causes

2) Time Wage and Piece wage system

- Q-3(B) From the following information calculate the labour turnover rate under:
  - 1) Replacement Method
  - 2) Separation Method
  - 3) Flux method

Number of workers at the beginning of the period: 3,800

Number of workers at the end of the period: 4,200

During the year, 40 workers left while 160 workers are discharged.

600 workers are recruited during the year; of these 150 workers are recruited to fill up vacancies and the rest are engaged on account of an expansion scheme.

Q-4 A company has three production departments A, B and C and two service departments, X and Y. The following data are extracted from the records of the company for a particular period.

Sr. No.	Particulars	Amount (Rs.)
1	Rent and Taxes	25,000
2	General lighting	3,000
3	Indirect Wages	7,500
4	Power	7,500
5	Depreciation of Machinery	50,000
6	Sundries	50,000

Additional Data

Particulars	Total	Dept. A	Dept. B	Dept. C	Dept. X	Dept. Y
Direct Wages (Rs.)	50,000	15,000	10,000	15,000	7,500	2,500
Horsepower of Machines	150	60	30	50	10	
Cost of Machinery(Rs.)	12,50,000	3,00,000	4,00,000	5,00,000	25,000	25,000
Production hrs worked		6226	4028	4066		
Floor space (Sq. feet)	10,000	2,000	2,500	3,000	2,000	500
Lighting points (Nos.)	60	10	15	20	10	05

2

*(*07

(0)

(15

Show the distribution of overheads.

If the benefit of service department X &Y is derived by the production Department in the following proportions, show the final distribution of overheads to production departments

Department	Α	В	C	Х	Υ
Х	20%	30%	40%		10%
Υ	40%	20%	30%	10%	-

ÔR

Q-4(A) Swill Co. Ltd. has three production departments and two service departments. From the following information show the distribution of service departments cost under the repeated distribution method:

(80)

Department	Production Department		Service De	partment	
	P <sub>1</sub>	P <sub>2</sub>	P <sub>3</sub>	S₁	S <sub>2</sub>
Expenses (Rs.)	4800	4200	3000	1000	1200

The expenses of service departments are charged on a percentage basis which is as follows:

Department	Productio	n Department		Service De	epartment
	P <sub>1</sub>	P <sub>2</sub>	P <sub>3</sub>	S₁	
S <sub>1</sub>	20%	40%	30%	-	10%
S <sub>2</sub>	40%	20%	20%	20%	-

Q-4(B) The following expenses had incurred from a workshop.

(07)

Power consumed (Rs. 0.50 per hour)

Rs. 15,000 per annum Rs. 10,800 per annum

Maintenance

Rs. 2,400 per annum

Electricity

Depreciation

Rs. 2,000 per annum

Supervisor's salary

Rs. 18,000 per annum

Supervisor's salary

Rs. 250 per annum

Oil and Lubricants

Rs. 1,500 per annum

Hire purchase installment (Interest Rs. 750)

Rs. 3,000

Calculate Machine hour Rate.

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SEAT No.\_\_\_\_

No. of Printed Pages : 2

# [4] SARDAR PATEL UNIVERSITY

# B.COM (HON) (CBCS & REG & NC) Examination, III Semester

### Tuesday, Date 28/11/2017

Session: Mouning Time: 10:00 AM to 12:00 PM Subject code: UB03CCOH03 Subject Title: Managerial economics- I Total marks: 60 Note: 1. Figure to the right indicate full marks of the question. 2. Your answer should be precise and to the point. Q-1) Define managerial economics and discuss its nature and scope. [15] OR Q-1) What are the different objectives of frim? Explain. [15] Q-2) What is indifference curve? Explain its properties. [15] OR Q-2) Short note on: [15] a. Consumers equilibrium b. Marginal rate of substitution Q-3) Explain the concept of production function and describe the low of variable proportion theory of production. [15] OR Q-3) What is ISO-quants curve? Explain the properties of ISO-quants curves. [15] Q-4) Discuss the short-run and long run cost curve and their interrelationship. [15] OR .Q-4) What break even analysis? Discuss its application and limitations. [15]

P.T.O.

## SARDAR PATEL UNIVERSITY

## B.COM (HON) (CBCS & REG & NC) Examination, III Semester

## Tuesday, Date 28/11/2017

Session: Evening	Time: 02:00 PM to 04:00 PM
Subject code: UB03CCOH03	
Subject Title: Managerial economics- I	
	Total marks: 60
નૌધઃ * જમણી બાજુનાં આંક પ્રશ્નના પૂર	ાં ગુણભાર છે.
*તમારો જવાબ ચોકસાઇપૂરર્વક ચ	મને મુદાસર ચર્ચો.
પ્રશ્ન-1) સંચાલકીય અર્થશાસ્ત્રની વ્યાખ્યા આપી અને તેનું સ્વરૂપ અને કાર્યક્ષેત્ર ચર્ચો.	[15]
<b>અ</b> થવા	
પ્રશ્ન-1) પેઢીનાં જુદાં જુદાં હેતુઓ કયાં કયાં છે? સમજાવો. પ્રશ્ન-2) તટસ્થરેખા એટલે શું? તેનાં લક્ષણો સમજાવો.	[15]
મથવા	
પ્રશ્ન-2) ટૂંકનોંધ લખો.	[15]
ક. ગ્રાહ્કની સમતુલા ખ. સીમાંત ટેકનીકલ અપનુનો દર	
પ્રશ્ન-3) ઉત્પાદન વિધેયનાં ખ્યાલ સમજાવો અને ઉત્પાદનનો ખિન-પ્રમાણસરનો નિયમ	ાનું વર્ણન કરો. [15]
અથવા	
પ્રશ્ન-3) સમયરેખા અને સમઉત્પાદનરેખા શું છે? સમઉત્પાદનરેખાનાં લક્ષણો સમજાવો.	[15]
પ્રશ્ન-4) ટૂકાંગાળાની-લાંબાગાળાની ખર્ચરેખાઓ ચર્ચી તેમના આતંર સંબંધો ચર્ચી.	[15]
અથવા પ્રશ્ન-4) સમતૂટ વિઋલેષણ એટલે શું? તેની ઉપયોગીતા અને મર્યાદાઓ ચર્ચો.	[15]
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No. of Printed Pages: <u>01</u>

# (4) SARDAR PATEL UNIVERSITY

B.COM (HONS) (IA/CB&I) Examination Semester- 3

Day: W	ednesday Date: 29/11/2017	
Time: 1	0:00 AM to 12:00NOON Session: Morning	
Subject:	RETAIL MARKETING Subject Code: UB03C0	OH05
Total M	arks: 60 Figure in the right are	
Q:1 (A)	Write a Note on: Importance of Retailing	08
(B)	Write a Note on: Evolution of Retail sector	07
	OR	•
Q:1	Discuss Retailing and its objectives. Explain the Retail Environment.	15
Q:2 (A)	Write a Note on: Retailers Type	07
(B)	Write a Note on: Structure of Retailing Channels	08
	OR .	
Q:2	Discuss the concept of Retail institutions. Explain the trends in Retail	15
	formats.	
Q:3	Write about the Retail planning process in detail.	15
	OR	
Q:3	Discuss about Strategic positioning in Retailing. Also explain how a	15
	Retail firm can avail Competitive Advantage through effective HRM.	
Q:4 (A)	Write a Note on: Store Layout	08
(B)	Write a Note on: Store Design	07
	OR .	
Q:4	Discuss the considerations of Retail Site selection. Also explain the	15
	major factors influencing retailer's choice of location.	

No. of Printed Pages: 4

[4]

Q-1

#### SARDAR PATEL UNIVERSITY

B.Com. (Honours) (III Semester) Examination 2017

# Saturday, 25<sup>th</sup> November 12.00 RM. - 1200 P.M.

#### UB03ECOH01 - Advanced Company Accounts

Total Marks: 60

Note: Figures to the right indicate marks.

The following is the balance-sheet of Somnath Ltd. as on 31-3-2017.

[15]

Liabilities	Rs.	Assets	Rs.
2,000 10% Pref. Shares of Rs. 100 each 80,000 Equity shares of Rs. 10 each General Reserve Profit & Loss A/c. Bal. from 2015-16 1,60,000 Profit from 2016-17 8,60,000 Depreciation fund:  Building 40,000 Investment 70,000 Creditors	2,00,000 8,00,000 3,00,000 10,20,000 1,10,000 70,000	Building at cost Furniture at cost Stock at market value 5% Govt. securities (Face value : 8,00,000 Int. is tax free) Debtors 5,00,000 Less : B.D.R 40,000 Bills receivable Cash & bank balance Preliminary expenses	2,60,000 20,000 9,00,000 7,60,000 4,60,000 20,000 70,000 10,000
	25,00,000		25,00,000

You are required to compute the value of Goodwill of the company at three years' purchase of its super profit taking into account, the following particulars:

- (1) The building is now worth Rs. 4,50,000.
- (2) Companies doing similar business show a profit earning capacity of 20% on market value of their shares.
- (3) The profits for the past three years have shown an increase of Rs. 60,000 annually.
- (4) Profit for 2016-17 shown above is before tax; assume tax rate at 50%.
- (5) For computation of average profit, weight to be used are 1, 2 & 3 respectively.

OR

Q-1	(A)	Discuss the various factors affecting the value of Goodwil	11.
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[10]

Q-1 (B) What is Goodwill? When does it become necessary to value Goodwill?

[05]

Q-2 The following is the Balance Sheet of Viswanath Limited as on 31-3-2017.

[15]

Liabilities	Rs.	Assets	Rs.
Equity shares of Rs. 100		Goodwill	50,000
each fully paid-up	8,00,000	Land & Building 6,00,000	-
3,000 10% Preference		Less : Dep. <u>60,000</u>	5,40,000
shares of Rs. 100 each	3,00,000	Plant & Machinery 7,60,000	
Reserve and Surplus	1,50,000	Less : Dep. <u>1,00,000</u>	6,60,000
Profit and Loss A/c.	60,000	Other Fixed	ė.
13% Debentures	2,50,000	Assets 1,00,000	-
Creditors	70,000	Less : Dep. <u>25,000</u>	75,000
Bank Overdraft	30,000	Investments :	
Bills Payable	10,000	Shares of subsidiary	
		Company 30,000	•
		10% Debenture of	
		Reliance Ltd. (Face	
		value Rs. 1,00,000	
		interest is taxable) <u>90,000</u>	1,20,000
		Stock	80,000
		Debtors 1,10,000	
		Less :B.D.R. <u>5,000</u>	1,05,000

 	<del></del> .	
	Cash & Bank balance	31,000
	Preliminary Expenses	9,000
16,70,000		16,70,000

#### Additional Information:

- (1) The value of land and building after depreciation has appreciated by Rs. 1,49,000.
- (2) The present market value of Plant and Machinery is Rs. 7,00,000.
- (3) The company' average annual profit (before deducting tax at 50%) is Rs. 3,60,000.
- (4) The expected rate of return on capital employed in this type of business is considered to be 10%.
- (5) The value of goodwill of the company has been ascertained at Rs. 80,000. From the above particulars, ascertain the 'fair' value of equity shares of the company.

OR

Q-2 (A) Explain the need for valuation of shares.

Q-3

[05]

Q-2 (B) Discuss the factors affecting the valuation of share.

[10]

[15]

From the following balances as at 31-12-2016 in the books of National insurance company, prepare revenue account for fire department in its books for the year ending on that date.

Particulars Particulars	Rs.
Claims paid	5,00,000
Claims outstanding on 1-1-2016	40,000
Claims intimated but not paid on 31-12-2016	70,000
Premium received	15,00,000
Re-insurance premium paid	1,20,000
Commission	2,00,000
Commission on re-insurance ceded	8000
Commission on re-insurance accepted	4,000
Expenses of management	3,02,000
Provision of unexpired risk on 1-1-2016	4,00,000
Additional reserve on 1-1-2016	20,000
No claims bonus	10,000
Re-insurance recoveries of claims	8,000
Medical expense for claims	5,000
Loss on sale of motor car	3,500
Bad debts	2,500
Refund of taxation	4,500
Interest and dividend (gross)	8,000
Income tax deducted thereon	1,500
Legal expenses for claims	4,000
Profit on sale of investments	3,500
Rent of staff quarters	2,400
Depreciation on furniture	4,600

Provision for unexpired risk is to be maintained at 50% of net premium and additional reserve is to be kept at 2% of net premium.

OR

Q-3 Write short note on:

[15]

- (1) Claim
- (2) Premium
- (3) Commission

Trading Account

Particulars	Rs.	Particulars	Rs.
To Purchase (after adjusting stock) To Gross Profit-transferred to P and L A/c	1,54,800 1,45,200	By Sales A/c. 3,08,000 Less : Sales Return <u>8,000</u>	3,00,000
	3,00,000		3,00,000

#### **Profit and Loss Account**

Particulars	Rs.	Particulars		Rs.
To Salaries	60,000	By Gross Profit b/d		1,45,200
To Office Expenses	7,740	By Interest	on	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
To Selling Expenses	16,200	Investments		2,000
To Carriage Outwards	3,600			
To Rent	2,100	'		
To Debenture interest	2,700			
To Directors' Fees	3,200			
To Preliminary Expenses written off To Dividend to Equity	5,700			
shareholders	6,000			
To Depreciation	4,000			
To Donation to Political			Ì	
Party .	2,000			;
To Net Profit C/d.	32,160			
	1,47,200			1,47,200

#### Additional information:

- (1) The total sales of the year 2016 was Rs. 3,00,000. The sales for the first 6 months was one-third of total sales.
- (2) The shares and debentures were issued to the vendors on 1st April, 2016.
- (3) Average monthly rent for the last 9 months was double than what it was during the first 3 months.
- (4) Interest on purchase price at 6% p.a. was paid for the period from 1<sup>st</sup> January 2016 to the date of settlement 1<sup>st</sup> April 2016.

You are required to prepare a Statement showing profit prior to and after incorporation in the Columnar Form.

OR

Q-4

The following are information regarding the Shraddha Ltd. Prepare its statement for profit-loss for the pre-incorporation and post-incorporation.

Date of Purchase of a business of partnership firm : 1-1-2016

Date of incorporation of Shraddha Ltd. 1-7-2016

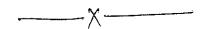
Date of first final accounts 31-12-2016.

Particulars for first accounting year	Amount Rs.
Gross Profit	1,98,000
Interest of business purchase	7,000
Rent paid	12,000
Salary	20,000
Depreciation	10,000
Loss on sale of investment	2,000

Interest on debentures	1,000
Interest on Investment	1,000
Advertisement expenses FV	27,000
Director fees annual	36,000
Salary and commission to salesmen FV	12,000
Expenses of delivery van	6,000

#### Other Information:

- (1) In the first half of the year from January to June every month sale is two times compared to its previous month, in the second half of the year from July to December every month sale is half compared to its previous month. (Previous month of June is May and of December is November to be considered).
- (2) Business purchase price is paid on 31-7-2016.
- (3) Investments are sold on 31-5-2016.
- (4) Expenses indicating FV are partly fixed and variable, which indicates that variable expenses are half of the fixed expenses.



#### SARDAR PATEL UNIVERSITY [2]

B.Com(Hon.)(3 Years)(Third Semester)Examination Thursday, 30th Nov., 2017.

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Total Marks 60

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- NOTES 4 Minimum No Alex	wight indicate full	marks of each dilection
N(1)   F C	riphi muicate fuit	Illaiks of each question.
TACLED. THE PRICE OF THE		marks of each question.

- 2. Answer should be precise and to the point.
- 1 What do you mean by Accounting Standards? Narrate the history and development of Accounting Standards.

15

#### OR

- 1 Write short notes on:
  - 1. International Accounting Standard Board. 2. Usefulness of Accounting Standards.

5 5

3. Procedure for issuing Accounting Standard in India.

5

2 What do you understand by harmonization of Accounting Practices? Explain the reasons and obstacles of Harmonization.

15

2(a) Discuss the Role of International Accounting Standard committee in Harmonization of Accounting Practices.

8

(b) Discus the factors that cause development in Global Accounting Practices.

8

7

3(a) Smark Limited purchased 50,000 units of Raw Materials for Rs.100 each and introduced in the production process to get 42,500 units as output. Normal wastage is 5%. In the manufacturing process the company incurred the following expenses:

Direct Labour

Rs. 5,00,000

Direct Variable Overheads Rs. 50,000

**Direct Fixed Overheads** Rs. 50,000

(including Interest Rs. 20313)

Of the above 40,000 units was sold during the year and remaining 2500 units remained in closing stock. Duke to fall in demand the selling price for the finished goods on the closing day was estimated to be Rs. 52.50 per unit.

Calculate the value of closing Stock.

(b) Narrate the important provisions under AS-3 Cash flow Statement with features of Cash Flow Statement.

7

#### OR

3(a) Write note on: Depreciation Accounting - Accounting Standard (AS) 6".

8

7

(b) Narrate the Objectives of Accounting Standard 3 - Cash flow statement. Also explain and prepare Cash flow Statement with imaginary figures.

(P.T.O.)

4(a) What is Segment Reporting? Explain its utilities and state the disclosure requirements as contained in IAS-14. (b) In April, 2016 MSD Ltd. Issued 9,00,000 Equity Shares of Rs.10 each, Rs.5 per 8 share was called up on that date which was paid by all the shareholders. The remaining Rs. 5 was called up on 1st Sep., 2016. All the shareholders (except one having 1,80,000 shares) paid the sum in September 2016. The Net Profit for the year ended 31st March, 2017 is Rs.16,50,000 after dividend on Preference Shares and dividend distribution tax of Rs.3,30,000. Compute the Basic EPS for the year ended 31st March, 2017. 7 4(a) Narrate the provisions of Indian Accounting Standard (AS-21) in relation to Consolidation of Financial Statements. (b) Explain the following: 1. Associate Enterprise, Parent Enterprise and Group Enterprise (AS-23). 2. Useful life and Economical life of assets.(AS-19). \*\*\*\*\*\*\*\*\*\*\*\*

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SEAT	No
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# SARDAR PATEL UNIVERSITY No. of Printed Pages : 1 S.Y. B.COM. III-SEM (Honours) (Corporate Banking and Insurance) [5]

**EXAMINATION, NOV/DEC 2017** 

25 NOVEMBER, 2017

10.00 To 12.00 PM, SATURDAY

SUBJECT: LAW AND PRACTICE OF BANKING

UBO3ECOH03

Max Marks: 60

Q.1 (A) Explain the Procedure to Opening an Account in Bank.	08
(B) Who (different types of customers) can open the Bank Account? Explain in depth.	07
OR	
Q.1 (A) Write a note on stop payment.	07
(B) Dishonor of Cheque: Meaning and Reasons.	08
Q.2 (A) What is "crossing of cheque"? Explain various types of crossing on Cheque.	15
OR	
Q.2 (A) What is "ENDORSEMENT" Negotiable Instrument Act, 1881? Its features and	
Various types of endorsement.	15
Q.3 (A) What do you mean by "Paying Banker"? Explain with specimen.	
With Various DUTIES of "Paying Banker".	15
OR	· · · · · · · · · · · · · · · · · · ·
Q.3 (A) None on: Banker –customer relationship.	07
(B) Termination of banker –customer relationship.	08
Q.4 Write any ONE	15
(A) What is Remittance Facilities? Explain any two methods .In detail.	
(B) RTGS V/S NEFT.	

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SEAT No.\_\_\_

No. of Printed Pages: 01

# [3] SARDAR PATEL UNIVERSITY

#### B.COM (HONORS) CORPORATE BANKING & INSURANCE III SEMESTER EXAMINATION Thursday, 30th November, 2017 UB03ECOH04 BANK MANAGEMENT

Time: 10:00 AM to 12:00 PM Total Marks: 60 Note: Figures to the right indicate full marks of the questions. Discuss briefly the concept of MBO in Banks. Q.1(A)[80] Q.1 (P) Write a short note on recent trends in banking. [07] Explain briefly the concept of Strategic Planning in Banks. [80] Q.1(A)Q.1 (B) What are the various services offered by banks? [07] Q.2 What is Branch Banking? Discuss in detail the merits and demerits of Branch [15] Banking. OR Discuss briefly the merits of Unit Banking. Q.2(A)[80] Write a short note on the demerits of Mixed Banking. Q.2 (B) [07] Q.3 Describe various theories of Liquidity Management. [15] Q.3 (A) Discuss briefly determinants of Liquidity in Banks. [80] Write a short note on the concept of Asset Liability Management in Banks. Q.3 (B) [07] Q.4 Describe the current scenario of Directed Lending (Priority Sector Lending) in India. Q.4 (A) Explain briefly the concept of Credit Management in Eanks. [08] Write a short note on Credit Risk in Banks. [07] Q.4 (B)

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# Sardar Patel University B Com (Hon) Semester III Examination Monday, 4<sup>th</sup> December, 2017 Time: 10:00 am to 12:00 noon

Intermediate Language and Communication Skills UB03FCOH01

Total Marks: 60

Q.1. Write notes on:  1. The Salutation	(15)
2. Body of a formal Business letter	
3. The letter head	
OR	
Q.1 (A).Draft a letter of inquiry from Collegian Fashions, Anand to Trendy I Ahmedabad for the whole range of cotton wears.	rashions, (07)
Q.1.(B) Draft a reply from Sumeet Sales, New Delhi to Patel Sales Corporation,	, Baroda
regarding price, discount and delivery period for domestic appliances.	(80)
Q.2. Write a paragraph on:	(07)
(a) Clean India means healthy India	(07)
(b) Draft an effective sales letter to promote the sales of a smart phone.  OR	(08)
Q.2 (A) Draft a committee report on the labour problem at Hansraj Textile Compoffering recommendations to solve the problem in an amicable manner. (08)	any Ltd.
(B) Inspite of your several reminders the customer has neither paid the amount nor r them. Write a collection letter threatening the legal action if the account is not settled in a	
	(07)
Q.3. Attempt any two of the following:	(15)
(1) Draft the text of a speech proposing a vote of thanks at the end of a national seminar.	• •
(2) Draft the text speech welcoming a famous industrialist who has been invited to present Annual Day celebration function of your college.	side over
(3) Draft the text of key note speech on the occasion of Tourism in Gujarat.	,
Q.4. Write short notes on any THREE of the following:	(15)
1. Appropriateness of the title 'Woman of no Importance'	
<ul><li>2. Hester Worsley</li><li>3 Lord George Harford Illingworth</li></ul>	
4. Lady Jane Hunstanton	
5. The role played by Mrs. Rachel Arbuthnot	
3. The fole played by 1911s. Nachel Albumot  ***********************************	*****

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	SARDAR PATEL UNIVERSITY	, - , _
	B.Com(Hon.)(3 Years)(Third Semester)Examination	
	Friday, 01st December,2017.	
	10.00 a.m. to 12.00 a.m.	
	Corporate Citizenship (UB03SCOH01)	
	, , , , , , , , , , , , , , , , , , , ,	Total Marks 60
	NOTES- 1. Figures to the right indicate full marks of each question.	
	2. Answer should be precise and to the point.	
1(a)	Explain the meaning of Corporate Citizenship. Can Corporations be Citizens? Justify.	8
(b)	Write note on: " Corporate Citizenship and Indian Companies".  OR	7
1(a)	What are the expectations from Corporation under Corporate Citizenship? Discuss.	8
(b)	Discuss the Models for implementation of CSR.	7
2(a)	What is Ethics? Explain the features and objectives of Ethics.	8
(b)	Discuss the factors those are affecting Business Ethics.  OR	7
2(a)	Narrate the difference between Principles of Personal Ethics and Principles of Professional Ethics.	8
(b)	How Corporations observer Ethics in Organization? Explain.	7
	Narrate the Role of Corporations in Environmental Management.	8
(b)	What is Environmental Concern? Trace the history of Environmentalism.	7
	OR	
3	Write note on:	
	1. Waste Management and Pollution Control.	8
	2. Key Strategies for Industrial Pollution Prevention.	7
4(a)	What is Social Responsibility Accounting? Explain the Practices of Social Responsibility Accounting.	s 8
(b)	Discuss the Need of Social Responsibility Accounting.  OR	7

4(a) Write Note on:

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3. Importance of Social Responsibility Accounting.

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1. Reporting Standards.

2. CSR Report.