

Seat No:-....

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[71] E+4

SARDAR PATEL UNIVERSITY B.Com.(3rd – Semester) Examination Monday, 27th February, 2023 2.00 pm to 5.00 pm

UB03CCOM54-Small Enterprise Management

Total Marks: 70

Note: The mark of the question is given to the right side of question.	
Q-1: What is Small Scale Industry? Specify role of Small Scale Industry in Indian economy.	[18]
OR	
$\mathrm{Q}-1$: Discuss the nature and characteristics of Small Scale Industry.	[18]
Q-2: Specify various methods for Pricing.	[17]
OR	
Q-2: Describe the role of sales manager in Small Scale Industry.	[17]
Q-3: Explain need of subsidy and taxation benefits to Small Scale Units.	[18]
OR	
$\mathrm{Q}-3$: Specify structure and management of fixed and working capital.	[18]
$\mathrm{Q}-4$:(A) Explain in short optimum procurement process of raw material.	[09]
(B) Explain "Grievances and disputes"	[80]
OR ·	
Q – 4: Describe the role of small industries of following institutes in entrepreneurship development.	[17]
(1) Small Industry Services Institute. (SISI)(2) District Industrial Center. (DIC)	

(P.T-O.)



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