

No. of Page: 02 Seat No. SARDAR PATEL UNIVERSITY, VALLABH VIDYANAGAR [37] B.Com. Sem II EXAMINATION, Aug.-2023 English & Business Communication-II [UB02ACOM71] DATE: 2/8/2023 Wednesday **MARKS: 70** TIME: 2.00 p.m. to 5..00 p.m. NB: 1. Figures to the right indicate full marks 2. Indicate clearly the option you attempt 18 Q.1. Answer the following question: (ANY TYRSEE) a. What is the justification for O. Henry refering to the last leaf as Behrman's masterpiece? b. Who are the members of the Temple Construction Committee? Why was the grandfather chosen to serve on the Committee? c. Give a brief description of Radhey Mohan's appearance and profession. d. How is the vanity of human life stressed in the story of the taipan? e. Describe Scoresby's sudden rise to success. f. Where did the two girls live? Who were they? How did they become friends? How old was their friendship? 17 Q.2. Attempt ANY TWO from the following: 1. Importance of Feedback in Business Communication 2. Explain the Process of Communication with the diagram 3. What is communication? Explain with various definitions of Communication. 4. Attributes of Communication 18 Q.3. Attempt ANY TWO from the following: 1. Body of the Letter

- 2. 'You' Attitude
- 3. Identification Initials
- 4. Correctness

Q.4. Attempt ANY TWO letters from the following:

17

1. Gajani Cosmetics Ltd. came to know from the ad on TV about the wide range of cosmetic products of the Royal Cosmetics. Write a letter of inquiry to display the product.

P.T.O.

- 2. Jay Hind Stationery Company Rajkot, has received a letter of inquiry for terms and condition about the purchase of stationery. Draft a favourable reply.
- **3.** Recently your company has started marketing a new facewash 'Limelight'. Make voluntary offer to your old and prospective buyers.
- **4.** You find that your regular customer has not placed a single order for the last four months. Write a suitable letter to him and make a firm offer for your newly manufactured oven.