

[9/A-2]

SEAT No. \_\_\_\_\_

No. of Printed Pages : 4

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**SARDAR PATEL UNIVERSITY**  
**BBA(General) (VI SEMESTER) EXAMINATION**  
**SATURDAY, 30<sup>TH</sup> MARCH, 2019**  
**10:00 A.M. TO 12:00 P.M.**  
**ENTREPRENEURSHIP DEVELOPMENT**  
**Subject Code: UM06CBBA05**

**Total Marks:60**

Note : figures to the right indicate full marks of the question.

Q-1 Give the meaning of Entrepreneur and Entrepreneurship. Define in detail the various types of entrepreneurs with example. (15)

**OR**

Q-1(A) Explain the role of entrepreneurs in Indian economic development. (08)

Q-1(B) Define the Qualities of successful entrepreneur. (07)

Q-2 Define Entrepreneurial Motivation. Explain in detail the factors affecting the same. (15)

**OR**

Q-2 Write a short note on:

a) Maslow's need hierarchy theory (08)

b) Kakinada experiment (07)

Q-3 What is EDP? Discuss in detail the process of EDP. (15)

**OR**

Q-3 Explain in detail the role of EDII and CED (15)

Q-4 What are the different sources of Business idea ? How entrepreneur will do preliminary screening of these Business idea? (15)

**OR**

Q-4 Write a short note on funding agencies (a) IDBI (B) GSFC (15)

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(1)