SARDAR PATEL UNIVERSITY BBA (Gen.) (I Sem.) Examination Thursday, 29th November 2012 10.30 am - 12.30 pm UM01CBBA01 : Principles of Management

Total Marks: 60

Note: All Questions carry equal marks.

- Q.1 Define management. Discuss its significances and objectives in detail. (15) **OR**
- Q.1 Write a note on management as a profession and draw some points of (15) differences between management and administration.
- Q.2 What is planning? Discuss its nature and importance. (15) OR
- Q.2 Explain various planning premises and briefly explain types of plans. (15)
- Q.3 What is organizing? What is delegation? Discuss need and (15) advantages of delegation.

OR

- Q.3 Give the meaning of centralization and decentralization. Also discuss (15) advantages and disadvantages of decentralization.
- Q.4 What is motivation? Why is it important ? Discuss in detail theory of (15) motivation given by Mashlow.

OR

Q.4 Discuss some leadership styles. Also explain in brief barriers to (15) effective communication.
