

**SARDAR PATEL UNIVERSITY**  
**Programme & Subject: B.Com (Honours)**  
**(3 Years)**  
**Semester: II**  
**Syllabus with effect from: December - 2015**

<b>Paper Code: UB02CCOH04</b>	<b>Total Credit: 3</b>
<b>Title Of Paper: Organizational Behaviour for Managers</b>	

Unit	Description in Detail	Weightage (%)
I	<b>Foundation of Organizational Behavior</b> Definition Key Elements of OB Nature and Scope of OB Need for Studying OB Contributing Disciplines to OB	25%
II	<b>Personality</b> Concept of Personality Determinants of Personality Types of Personality Theories of Personality How Personality Develops? How personality Influences Organisational Behaviour A Look at the Personality Traits of the Indian Managers How to Measure Personality?	25%
III	<b>Perception</b> Introduction What is Perception? Perception Differs from Sensation Perceptual Process, Factors Affecting Perception How to Improve Perception? Perception and its Application in Organisational Behaviour	25%
IV	<b>Learning</b> Meaning and Definition Determinations of Learning Learning Theories Learning Principles Reinforcement Punishment Learning and Behaviour	25%

**Basic Text & Reference Books:-**

- Organisational Behaviour – S.S.Khanka - S. Chand
- Behavior in Organization - Jerald Greenberg and Robert A. Baron – Pearson Education
- Organisational Behavior - Stephen P. Robbins, Timothy A. Judge and Neharika Vohra – Pearson
- Organisational Behavior Human Behavior at Work – John W. Newstrom and Keith Davis

