SARDAR PATEL UNIVERSITY

Programme & Subject: B.Com (Honours)

(3 Years) Semester: I

Syllabus with effect from: June - 2015

Paper Code: UB01CCOH01	Total Credit: 3	
Title Of Paper: Management for Managers	Total Credit: 5	

Unit	Description in Detail	Weightage (%)
I	Introduction to management:	
	Concept, Functions, Significance, Managerial Roles & Skills	25%
	Planning and Decision Making:	23%
	Concept, Planning Process, Components of Plans, Decision Making Process	
II	Organising: Concept and Guiding Principles	
	Types of Organisation Structure: Line, Functional, Line & Staff	25%
	Delegation of Authority: Meaning and elements of Delegation	
	Centralization Vs Decentralisation	
III	Motivation: Concept, Importance, Theories of Motivation (Maslow,	
	Herzberg and Theory X & Y)	
	Leadership: Meaning and Styles of Leadership	25%
	Communication: Concept, Process, Barriers, Corrective Measures	
	Controlling: Concept, Importance, Process	
IV	Management in the 21st Century	
	Organizational and Natural Environments	
	Social Responsibilities and Ethics	25%
	Globalization and Management	
	Culture and Multiculturalism	

Basic Text & Reference Books:-

- ➤ Principles and Practices of Management by L M Prasad
- > Management by Koontz and Weighrich
- > Management by Stoner and Freeman
- Principles & Practices of management by Sherlekar
- ➤ Principles of Business Management by J.G.Poojara and S.R.Christian
- > Management by Stoner

