## **SARDAR PATEL UNIVERSITY**

## Programme: BCOM Semester: I

Syllabus with effect from: June 2011

Paper Code: UB01CCOM01	Total Credit: 3
Title Of Paper: Principles of Management	Total Credit: 3

Unit	Description in detail	Weighting (%)
1	Introduction to management:	
	Concept, Functions, Significance, Managerial	25 %
	Roles & Skills	
	Planning and Decision Making: Concept, Planning Process, Components of	
	Plans, Decision Making Process	
2	Organising:	
	Concept, Guiding Principles	25 %
	<b>Types of organisation structure:</b> Line, Functional, Line & Staff	
	<b>Delegation of Authority:</b> Meaning and elements of Delegation	
	Centralization Vs Decentralisation	
3	Directing:	
	Elements, Principles, Importance	25 %
	Motivation: Concept, importance	
	<b>Theories of Motivation:</b> Maslow, Herzberg and Theory X & Y	
	Leadership: Meaning and Styles of Leadership	
4	Communication:	
	Concept, Process, Barriers, Corrective Measures	25 %
	Controlling: Concept, Importance, Process	

## **Basic Text & Reference Books**

- > Principles and Practices of Management by L M Prasad
- > Management by Koontz and Weighrich
- > Management by Stoner and Freeman
- > Principles & Practices of management by Sherlekar
- > Principles of Business Management by J.G.Poojara and S.R.Christian

