

**SARDAR PATEL UNIVERSITY**  
**Vallabh Vidyanagar, Gujarat**  
**(Reaccredited with 'A' Grade by NAAC (CGPA 3.11))**  
**Programme: B.COM Semester: V**  
**Syllabus with effect from the Academic Year: June, 2023**

<b>B.COM. SEMESTER-V</b>		
<b>Paper Code</b>	<b>Title of the Paper</b>	<b>Total Credit</b>
<b>UB05DCOM77</b>	Managing Interpersonal and Group Processes	<b>3</b>

<b>Course Objectives</b>	To acquaint students with concepts of Managing Interpersonal and Group Processes and making them job ready
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<b>Course Description</b>		
<b>Unit</b>	<b>Description</b>	<b>Weightage</b>
<b>1.</b>	<b>Interpersonal Behavior &amp; Group Dynamism</b> Nature of interpersonal behavior, transactional Analysis, level of self-awareness, Interpersonal relationship-Networking	<b>25%</b>
<b>2.</b>	<b>Group Dynamism</b> Concept of group, types and organization of group Group behavior, norm, decision making, aspect of group ,inter-group behavior , Group cohesiveness , Reasons for forming group by people	<b>25%</b>
<b>3.</b>	<b>Power , Authority and communication</b> Meaning of power types, distribution in organization Authority, sources limits and status Concept of Communication, process channels, barriers and effective communication	<b>25%</b>
<b>4.</b>	<b>Organizational Conflicts and leadership</b> Concept of Conflicts, Aspects of Conflicts ,Conflict Management Building effective relationship, implementing situational leadership, Managing differences	<b>25%</b>

\*Units will have the same Weightage in the evaluation as suggested in the course outline.

<b>Teaching-Learning Methodology</b>	<ul style="list-style-type: none"> <li>• Lecture Method</li> <li>• Online Lectures</li> <li>• Group Discussion</li> <li>• Practical Problem Solving</li> </ul>
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<b>Evaluation Pattern</b>		
<b>Sr.No.</b>	<b>Details of the Evaluation</b>	<b>Weightage</b>
<b>1.</b>	Internal/Written Examination	<b>15%</b>
<b>2.</b>	Internal Continuous Assessment in the form of Practical , Viva-Voce, Quizzes, Seminars, Assignments, Attendance	<b>15%</b>
<b>3.</b>	University Examination	<b>70%</b>

\* Students will have to score a minimum of 40 (Forty) Percent to pass the course.

**Course Outcomes: Having Completed this course, the students will be able to**

**Suggested References: (include Reference Material from where a student is expected to study the said content in APA Style) Reference Websites can also be included)**

<b>Sr. No</b>	<b>References</b>
<b>1.</b>	Bennis, W G. Essay in Interpersonal Dynamics. U.S.A., Dorsey Press, 1979
<b>2.</b>	Kolb, D. etc. Organizational Behaviour; an Experiential Approach. 5 ed. Englewood New Jersey Prentice Hall Inc., 1991
<b>3.</b>	Mainiero, L A &Tromley CL. Developing Managerial Skills in OB. New Delhi, Prentice Hall of India,1985
<b>4.</b>	Moore, MD. Etc. Inside Organizations: Understanding the Human Dimensions. London, Sage.1988.

**On-Line Resources available that can be used as Reference Material**