

SARDAR PATEL UNIVERSITY
Programme: BCOM
Semester: V
Syllabus with effect from : JUNE 2013

Paper Code: UB05ECOM07	Total Credit: 3
Title Of Paper: Managing Interpersonal and Group Processes	

Unit	Description in detail	Weighting (%)
1	Interpersonal Behavior & Group Dynamism Nature of interpersonal behavior, transactional Analysis, level of self-awareness, Interpersonal relationship-Networking	25 %
2	Group Dynamism Concept of group, types and organization of group Group behavior, norm, decision making, aspect of group ,inter-group behavior , Group cohesiveness , Reasons for forming group by people	25 %
3	Power , Authority and communication Meaning of power types, distribution in organization Authority, sources limits and status Concept of Communication, process channels, barriers and effective communication	25 %
4	Organizational Conflicts and leadership Concept of Conflicts, Aspects of Conflicts ,Conflict Management Building effective relationship, implementing situational leadership, Managing differences	25 %

Basic Text & Reference Books

- Bennis, W G. Essay in Interpersonal Dynamics. U.S.A., Dorsey Press, 1979
- Kolb, D. etc. Organizational Behaviour; an Experiential Approach. 5th ed. Englewood New Jersey Prentice Hall Inc., 1991
- Kolb, D. etc. Organizational Behaviour: Practical Readings for Management. 5th Ed. Englewood New Jersey Prentice Hall of India., 1991
- Mainiero, L A &Tromley CL. Developing Managerial Skills in OB. New Delhi, Prentice Hall of India,1985
- Moore, MD. Etc. Inside Organizations: Understanding the Human Dimensions. London, Sage.1988.

