SARDAR PATEL UNIVERSITY

 $\label{eq:programme:BBA} \textbf{(General)}$

Semester: III

Syllabus with effect from: JUNE 2019

Paper Code: UM03SBBA21	Total Credit: 3
Title Of Paper: Industry Exposure	Total Credit: 5

Unit	Description in detail	Weighting (%)
1	The visit will include the following aspects	
	Study of Organization and Organizational Structure.	
	Study of manufacturing processes.	
	Study of the working of: Finance & accounts department, Marketing	
	department, H.R. department, Production department, Stores department	
	Discussion with concern officials and executives	
2	The Idustrial exposure report should include following points:	
	Profile of Organization (History & Establishment – Organization structure &	
	nature – Promoters & Board of Directors – Products – Employees –	
	Major markets & customers)	
	Production	
	Marketing	
	HRM & Industrial relations	
	Finance & Accounts (Capital, Reserves, sales, profits, taxes etc.) (Balance sheet	
	and P&L Account of last accounting year if available).	
	Contribution of unit towards economic and industrial development.	

NOTE:

- > The teacher concern shall guide the students in collecting relevant information prior to each visit as well as in writing of report.
- ➤ Report must include One Public limited company and One private limited company
- A copy of report must be submitted to the university for final university viva-voce examination.
- > Students shall draft their report individually (hand written) under the guidance of concern teacher.

