SARDAR PATEL UNIVERSITY

Programme: BBA(Foreign Trade)

Semester: I

Syllabus with effect from: JUNE 2011

Paper Code: UM01CBBF02	Total Credit: 3
Title Of Paper: Industrial Organization	Total Credit: 3

Unit	Description in detail	Weighting (%)
1	The Business System	25 %
	Nature and Scope of Business	
	Business System	
	Essential of a Successful Business	
	Business System and its Environment	
2	The Business Structure	25 %
	Meaning	
	Merits and Demerits	
	Procedure of Formation	
	Sole Proprietorship	
	Partnership	
	Co-operative and Joint Stock Company	
3	Business Combination	25 %
	Horizontal and Vertical Combination	
	Causes of Combination	
	Holding of Companies (Advantages & Disadvantages)	
	Trust v/s Holding Company	
	Cartels v/s Trust	
4	Company Formation	25 %
	Company Promotion Abroad	
	Formation of Company	
	Memorandum of Association	
	Articles of Association	
	Prospectus	
	Scanning of Prospectus	
	Underwriting of Securities	
	Importance of Underwriting	

Basic Text & Reference Books

- ➤ Modern Business Organisation and Management S. A. Sharalekar, Himalay Publication
- > Fundamentals of Business Organisation Paresh Shah Mahajan Publication
- ➤ Business Organisation and Management C. B. Gupta, S. S. Chanda Company

