

# SARDAR PATEL UNIVERSITY

(Reaccredited with 'A' Grade by NAAC (CGPA 3.11))

NEP Syllabus for BBA (General) Semester: VI

(With Effect From: June – 2025-26)

<p><b>Programme Outcome (PO) – For BBA (General) Semester-VI</b></p>	<ol style="list-style-type: none"><li>1. To understand management practices leading to development of business acumen among students.</li><li>2. To develop critical and analytical thinking abilities.</li><li>3. To demonstrate global perspective and entrepreneurship acumen.</li><li>4. To get exposure and guidance for appearing in competitive examinations in management such as CAT, GMAT etc.</li><li>5. To develop strong business etiquette and presentation skills.</li><li>6. To possess the leadership skills needed to navigate challenges in dynamic business environments.</li><li>7. To apply knowledge and skills to real-world business situations through internship or comprehensive projects.</li></ol>
<p><b>Programme Specific Outcome (PSO) – For BBA (General) Semester - VI</b></p>	<ol style="list-style-type: none"><li>1. Acquire and demonstrate of knowledge and skills to navigate the complexities of the business.</li><li>2. Students will exhibit enhanced critical and analytical thinking skills,</li><li>3. cultivate a global mindset and entrepreneurial spirit and</li><li>4. Students will receive targeted guidance and resources to prepare for competitive management examinations.</li><li>5. Students will understand Business Etiquette and will apply effective Presentation Techniques.</li><li>6. Students will demonstrate knowledge of various leadership theories and styles.</li><li>7. Students will gain insight into industry practices and project management skills through internships or comprehensive project.</li></ol>

**BBA (General) Semester: VI**

Course Type	Course Code	Name of Course	T/P	Credit	Exam Duration in Hours	Components of Marks		
						Internal	External	Total
<b>Major (Any Three)</b>	UM06MABBA01	Taxation – II	T	4	2:30	50	50	100
	UM06MABBA02	Accounting for Decision Making	T	4	2:30	50	50	100
	UM06MABBA03	Advanced Human Resource Management – II	T	4	2:30	50	50	100
	UM06MABBA04	Advanced Marketing Management – II	T	4	2:30	50	50	100
	UM06MABBA05	Advanced Financial Management – II	T	4	2:30	50	50	100
	UM06MABBA06	Export Management – II	T	4	2:30	50	50	100
<b>Minor (Any One)</b>	UM06MIBBA01	Economic Analysis	T	4	2:30	50	50	100
<b>Ability- Enhancement (Any One)</b>	UM06AEBBA01	Business Etiquettes & Presentation Skills	T	2	1:30	25	25	50
	UM06AEBBA02	Leadership Skills for Management	T	2	1:30	25	25	50
<b>Skills Enhancement Course / Internship (Any One)</b>	UM06SEBBA01	Internship	P	4	=	50	50	100
<b>Total</b>				<b>22</b>				